# Online Supplements to "Revenue Superiors Variants of the Second-Price Auction" 

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Proof of the necessity of the characterization in Theorem 1 (i):

1. A bidder's weakly undominated strategy must not recommend bidding strictly above his value and (i.1) follows.
2. From 1., any bidder with value $v>c$ has a strictly positive expected payoff and hence $c$ is the minimum of the support of either bid's distribution. Myerson (1981) implies the continuity and monotonicity with respect to his value of any bidder's interim expected payoff.
3. If $b>c$ is in a bidder's bid support, it must be a point of increase to the left of both bidders' bid cumulative functions. Otherwise, there would exist a gap $(b-\varepsilon, b]$ where no bidder bids and any bidder who is supposed to bid close to $b$ would increase his payoff strictly if he bid $b-\varepsilon$ instead. As a consequence, the supports of the bid distributions are equal to the same interval $[c, \eta(k)]$.
4. There does not exist a bid $b \geq c$ that is a mass point of both bidders' bid distributions. Because the value distributions are atomless, if there existed such a bid, a bidder would submit $b$ with a strictly positive probability for some values strictly smaller than $b$. This bidder would increase strictly his payoff if he bid slightly above $b$ instead.
5. The bid distributions are atomless strictly above $c$. In fact, from 4. above, there could only exist an atom $b>c$ of the bid distribution of a single bidder, say bidder $j$. From 3., bidder $i \neq j$ bids at or below and arbitrarily close to $b$. For a deviation slightly above $b$ by bidder $i$ not to be strictly profitable, his value must approach $b$ when his bid approaches $b$. From the
continuity in 2 ., his payoff when his value is $b$ must therefore be:

$$
(1-k) \int_{c}^{b}(b-w) d G_{j}(w ; k)
$$

where $G_{j}(. ; k)$ is bidder $j$ 's bid cumulative distribution function. While if bidder $i$ submits bids close to and above bid $b-\varepsilon$, with $\varepsilon>0$, his payoff would tend towards:

$$
\begin{aligned}
& k \varepsilon G_{j}(b-\varepsilon ; k)+(1-k) \int_{c}^{b-\varepsilon}(b-w) d G_{j}(w ; k) \\
= & (1-k) \int_{c}^{b}(b-w) d G_{j}(w ; k) \\
& +\left\{k \varepsilon G_{j}(b-\varepsilon ; k)-(1-k) \int_{(b-\varepsilon, b)}(b-w) d G_{j}(w ; k)\right\} \\
\geq & (1-k) \int_{c}^{b}(b-w) d G_{j}(w ; k) \\
& +\varepsilon\left\{k G_{j}(b-\varepsilon ; k)-(1-k)\left(G_{j}\left(b^{-} ; k\right)-G_{j}(b-\varepsilon ; k)\right)\right\} \\
> & (1-k) \int_{c}^{b}(b-w) d G_{j}(w ; k),
\end{aligned}
$$

where the last inequality holds for all $\varepsilon>0$ sufficiently small. Bidder $i$ would then have a strictly profitable deviation, which is impossible at an equilibrium.

This also proves that the bid cumulative functions $G_{1}(b ; k), G_{2}(b ; k)$ and hence the bidder's expected payoffs are continuous in $b>c$.
6. Because a bidder's expected payoff when he bids strictly above $c$ has strictly increasing differences in his bid and value, equilibrium bidding strategies must be nondecreasing and consequently, from 5., strictly increasing (when taking values strictly above $c$ ) and, from 3., continuous. Thus, for all $i$ and $b>c, G_{i}(b ; k)=F_{i}\left(\alpha_{i}(b ; k)\right)$.
7. Any bidder's probability of winning is differentiable with respect to his own bid strictly above $c$. The main idea of the proof is to express that
an optimal $b$ is better for bidder $i$ with value $v$ than a bid $b^{\prime}$ as the inequality below;

$$
\frac{G_{j}(b ; k)-G_{j}\left(b^{\prime} ; k\right)}{b-b^{\prime}} \geq \frac{G_{j}\left(b^{\prime} ; k\right)}{v-b}-\frac{1-k}{v-b} \frac{\int_{b^{\prime}}^{b} G_{j}(w ; k) d w}{b-b^{\prime}}
$$

if $b^{\prime} \leq b$ and the reverse inequality if $b^{\prime} \geq b$. Making $b-b^{\prime}$ tend towards zero in such inequalities and appealing to the continuity of $G_{j}$ above $c$ (from 5.) gives the result.
8. From 7., the inverse bidding functions are differentiable strictly above $c$ and satisfy the system of differential equations (1). Moreover, from 3., we must have $\alpha_{1}(\eta(k) ; k)=\alpha_{2}(\eta(k) ; k)=d$ and $\alpha_{i}(c ; k)=c$, for at least one i. That actually $\alpha_{i}(c ; k)=c$ for both $i=1,2$ is a property of the differential system and follows from Corollary 6 in Lebrun (1999).

## Proof of Lemma A2:

Proof of (i): For all $v$ in $(c, d]$ and all $l>0$, we obviously have:

$$
\begin{aligned}
& l \int_{c}^{v}\left(\frac{G(w)}{G(v)}\right)^{l} d w \\
= & \int_{c}^{v} \frac{G(w)}{g(w)} d\left(\frac{G(w)}{G(v)}\right)^{l},
\end{aligned}
$$

and consequently $\frac{G(w)}{g(w)}$ is integrable for $\left(\frac{G(w)}{G(v)}\right)^{l}$ over $[c, v]$. The equality in (i) then follows from the weak convergence of $\left(\frac{G(w)}{G(v)}\right)^{l}$ towards the degenerate distribution $\delta_{v}$ concentrated at $v$ when $l$ tends towards $+\infty$.

Proof of (ii): The first statement is an immediate consequence of (i). Let $\varepsilon$ be an arbitrary strictly positive number. From the convergence at $d$, there exists $l^{\prime}$ such that $\left|l \int_{c}^{d} G(w)^{l} d w-\frac{G(d)}{g(d)}\right|<\varepsilon$, for all $l>l^{\prime}$. Let $M$ be the maximum over the interval $[c, d]$ of $\left|\frac{d}{d v}\left(\frac{G(v)}{g(v)}\right)^{2}\right| / 2$. We have $M<+\infty$. Indeed, as $G(v) / g(v)=1 / \frac{d}{d v} \ln G(v)$ is nondecreasing in an interval $[c, c+\eta]$
and tends towards 0 when $v$ tends towards $c$, we have $\frac{d}{d v}\left(\frac{G(v)}{g(v)}\right)^{2} \geq 0$ in this interval. Furthermore, we have:

$$
\begin{aligned}
& \left|\frac{d}{d v}\left(\frac{G(v)}{g(v)}\right)^{2}\right| \\
= & 2\left(\frac{G(v)}{g(v)}\right)^{2}\left|1-\frac{d \ln g(v)}{d \ln G(v)}\right| \\
\leq & 2(1+B)\left(\frac{G(v)}{g(v)}\right)^{2},
\end{aligned}
$$

with $B$ is a bound of $\left|\varepsilon_{g}(v)=\frac{d \ln g(v)}{d \ln G(v)}\right|{ }^{1}$.
Consider then any $l$ such that $l>\max \left(l^{\prime}, M / \varepsilon\right)$. Then,

$$
\max _{v \in[c, d]}\left|l \int_{c}^{v}\left(\frac{G(w)}{G(v)}\right)^{l} d w-\frac{G(v)}{g(v)}\right|<\varepsilon .
$$

From the definition of $l^{\prime}$, the inequality holds true if the maximum is reached at $d$. The inequality is obviously satisfied if the maximum on the LHS is zero. We may thus that it is strictly positive and, hence, that it is not reached at $v=c$.

Assume then that the maximum is different from zero and reached at $v^{*}$ in the interior of the interval. In this case, the FOC is:

$$
l-l \frac{\int_{c}^{v^{*}} G(w)^{l} d w}{G\left(v^{*}\right)^{l}} \frac{g\left(v^{*}\right) l}{G\left(v^{*}\right)}-\frac{d}{d v} \frac{G\left(v^{*}\right)}{g\left(v^{*}\right)}=0
$$

or, equivalently:

$$
l \frac{\int_{c}^{v^{*}} G(w)^{l} d w}{G\left(v^{*}\right)^{l}}=\frac{G\left(v^{*}\right)}{g\left(v^{*}\right)}\left(1-\frac{1}{l} \frac{d}{d v} \frac{G\left(v^{*}\right)}{g\left(v^{*}\right)}\right)
$$

[^0]Consequently:

$$
\begin{aligned}
& \max _{v \in[c, d]}\left|l \int_{c}^{v}\left(\frac{G(w)}{G(v)}\right)^{l} d w-\frac{G(v)}{g(v)}\right| \\
= & \left|l \int_{c}^{v^{*}}\left(\frac{G(w)}{G(v)}\right)^{l} d w-\frac{G\left(v^{*}\right)}{g\left(v^{*}\right)}\right| \\
= & \left|\frac{1}{l} \frac{G\left(v^{*}\right)}{g\left(v^{*}\right)} \frac{d}{d v} \frac{G\left(v^{*}\right)}{g\left(v^{*}\right)}\right| \\
\leq & \frac{M}{l} \\
< & \varepsilon .
\end{aligned}
$$

||

## Proof of Lemma A3:

(i) follows from $\rho_{j}(b) \rightarrow+\infty$ if $b \rightarrow c$.

Extend $\rho_{1}, \rho_{2}$ (for example, linearly) as continuously differentiable and strictly positive functions over $(c, d+2 \mu)$, with $\mu>0$. Finally, use the same formula in the definition to extend $\gamma_{i}\left(. ;\right.$. ) to $(c, d+2 \mu) \times\left(-2 \zeta^{\prime}, 2 \zeta^{\prime}\right)$, where $\zeta^{\prime}>0$. As the partial derivatives will be continuous over $(c, d+2 \mu) \times$ $\left(-2 \zeta^{\prime}, 2 \zeta^{\prime}\right)$, the extension will be continuously differentiable over this product.

From the definition, $\gamma_{i}^{\prime}(b ; k)$ is equal to $1-k \rho_{j}(b)^{-2} \frac{d}{d b} \rho_{j}(b)$. From our assumptions (in particular of local log-concavity at $c$ ), $\frac{d}{d b} \rho_{j}(b)$ is bounded from above and consequently there exists $0<\zeta<\zeta^{\prime}$ such that $\gamma_{i}^{\prime}(b ; k)$ is strictly above $\frac{d-c}{d+\mu-c}$, which belongs to $(0,1)$, over $(c, d+\mu) \times(-\zeta, \zeta)$.

From the definition also, $\frac{\partial}{\partial k} \gamma_{i}(b ; k)$ is equal to $\rho_{j}(b)^{-1}$, which is bounded from above.

As $\gamma_{i}(c ; k)=c$ and $\gamma_{i}^{\prime}(b ; k)$ is strictly above $\frac{d-c}{d+\mu-c}$ over $(c, d+\mu) \times$ $(-\zeta, \zeta), \gamma_{i}(. ; k)$ is a strictly increasing function over $(c, d+\mu)$ such that $\gamma_{i}(d+\mu ; k)>d$, for all $k$ in $(-\zeta, \zeta)$. (ii) is proved.

We then have $\gamma_{i}\left(\gamma_{i}^{-1}(v ; k) ; k\right)=v$, for all $(v, k)$ in $(c, d] \times(-\zeta, \zeta)$. For
all such $(v, k)$, the implicit function theorem implies that $\frac{\partial}{\partial k} \gamma_{i}^{-1}(v ; k)$ exists and is equal to $-\frac{\partial}{\partial k} \gamma_{i}\left(\gamma_{i}^{-1}(v ; k) ; k\right) / \gamma_{i}^{\prime}\left(\gamma_{i}^{-1}(v ; k) ; k\right)$. (iii) follows. I|

## Proof of Lemma A5:

Proof of (i): Follows directly from the definition of $x(k)$.
Proof of (ii): From Lemma A3 (ii), for all $i=1,2, \gamma_{i}^{\prime}(b ; k)$ tends towards one uniformly for $b$ in any compact subinterval of $(c, d]$. As, from Lemma A3 (ii), $\gamma_{i}(b ; k)$ tends towards $b$ for all $b,\left(\gamma_{i}^{-1}\right)^{\prime}(b ; k)=1 / \gamma_{i}^{\prime}\left(\gamma_{i}^{-1}(b ; k) ; k\right)$ tends towards one and $\gamma_{i}^{-1}(b ; k)$ tends towards $b$ uniformly in $b \in\left[\underline{b}, \gamma_{i}(d ; k)\right]$, for all $\underline{b}>c^{2}$. As $\gamma_{2}([\underline{b}, x(k)] ; k) \subseteq\left[\underline{b}, \gamma_{1}(d ; k)\right], \gamma_{1}^{-1}\left(\gamma_{2}(b ; k) ; k\right)$ tends towards $b$ and its derivative tends towards one uniformly over any interval $[\underline{b}, x(k)]$. (ii) then follows from the definition of $\Psi(. ; k)$.

Proof of (iii): That $\Phi(. ; k)$ tends to $\Lambda$ uniformly over any compact subinterval of $(-\infty, 0)$ follows directly from Theorem 2 and the definitions of $\Phi(. ; k)$ and $\Lambda$.

Let $K$ be an arbitrary compact subinterval of $(-\infty, 0)$. We prove first the uniform convergence over $K$ of the derivative $\Phi^{\prime}(. ; k)$ towards the derivative $l$ of $\Lambda$. From the compactness of $K$, it suffices to prove:

$$
\lim _{(s, k) \rightarrow(u, 0)} \Phi^{\prime}(s ; k)=l,
$$

for all $u$ in $K$. Let $M>0$ be such that $-M<\min K$.
Suppose there exists $u$ in $K$ such that $\lim _{(s, k) \rightarrow(u, 0)} \Phi^{\prime}(s ; k) \neq l$. Then, there exists $\varepsilon>0$ and a sequence $\left(s_{t} ; k_{t}\right)_{t \geq 1}$ converging towards $(u ; 0)$ such that:

$$
\begin{equation*}
\left|\Phi^{\prime}\left(s_{t} ; k_{t}\right)-l\right|>\varepsilon . \tag{1}
\end{equation*}
$$

From (i), (ii) above and because the left-hand derivative $\Psi_{l}^{\prime}(u ; k)$ is zero to the right of $\ln F_{1}(x(k))$, there exists $t^{\prime}>0$ and $m$ such that max $K<-m<0$

[^1]and for all $t>t^{\prime}$ :
\[

$$
\begin{equation*}
\left|\Psi^{\prime}\left(s ; k_{t}\right)-l\right|<\varepsilon / 2, \tag{2}
\end{equation*}
$$

\]

for all $s$ in $[-M,-m]$, and

$$
\Psi_{l}^{\prime}\left(u ; k_{t}\right)<l+\varepsilon / 2,
$$

for all $u$ in $[-m, 0]$. As the limit $u$ of $\left(s_{t}\right)_{t \geq 1}$ belongs to $K$ and hence to the interior of $[-M,-m]$, we may assume that $\left(s_{t}\right)_{t \geq 1}$ is included in $[-M,-m]$. We subdivide the rest of the proof in four parts.
(a) In (a) and in (b) below, we suppose that $\underline{\lim }_{t \rightarrow+\infty} \Phi^{\prime}\left(s_{t} ; k_{t}\right)<l-$ ع. Extracting the subsequence if necessary, we may assume $\lim _{t \rightarrow+\infty} \Phi^{\prime}\left(s_{t} ; k_{t}\right)<$ $l-\varepsilon$. There then exists $t^{*}>0$, which we may assume larger than $t^{\prime}$, such that:

$$
\Phi^{\prime}\left(s_{t} ; k_{t}\right)<l-\varepsilon,
$$

for all $t>t^{*}$.
Here in (a), we consider the case where there exists a subsequence $\left(k_{t_{r}}\right)_{r \geq 1}$ such that $t_{r} \geq t^{*}$ and $\Phi\left(s_{t_{r}} ; k_{t_{r}}\right) \leq \Psi\left(s_{t_{r}} ; k_{t_{r}}\right)$, for all $r \geq 1$. Extracting the subsequence again if necessary, we may assume that this the case of the original sequence. For all $t \geq t^{*}$, as, from (1) and (2), $\Phi^{\prime}\left(s_{t} ; k_{t}\right)<\Psi^{\prime}\left(s_{t} ; k_{t}\right)$, there exists $\theta_{t}>0$, such that $\Phi\left(s ; k_{t}\right)<\Psi\left(s ; k_{t}\right)$, for all $s$ in $\left(s_{t}, s_{t}+\theta_{t}\right)$. From Lemma A4 (iv), as $\Phi\left(s ; k_{t}\right)$, being below $\Psi\left(s ; k_{t}\right)$, is concave over $\left(s_{t}, s_{t}+\theta_{t}\right)$, we have $\Phi^{\prime}\left(s ; k_{t}\right)<l-\varepsilon$, for all $s$ in $\left(s_{t}, s_{t}+\theta_{t}\right)$. As long as it remains strictly below $\Psi\left(s ; k_{t}\right), \Phi\left(s_{t} ; k_{t}\right)$ will remain strictly concave and its derivative will decrease and therefore will remain smaller than $l-\varepsilon$ if $s$ increases. As, from (2), $\Psi^{\prime}\left(s ; k_{t}\right)>l-\varepsilon / 2, \Phi\left(s ; k_{t}\right)$ will never meet again $\Psi\left(s ; k_{t}\right)$ to the right of $s_{t}$. Consequently, for all $t \geq t^{*}, \Phi\left(s ; k_{t}\right)$ is strictly concave over $\left(s_{t},-m\right)$ and $\Phi^{\prime}\left(s ; k_{t}\right)<l-\varepsilon$ over this interval. As $s_{t}$ tends towards $u<-m$, for all $t$ large enough $s_{t}<(u-m) / 2$ and hence $\Phi^{\prime}\left(s ; k_{t}\right)<l-\varepsilon$ over $((u-m) / 2,-m)$. The different functions are then as
in Figure 1 below.


FIGURE 1: Ruling out $\Phi^{\prime}(. ; k)$ further below $l$ than $\Psi^{\prime}(. ; k)$ is while $\Phi(. ; k)$ is not larger than $\Psi(. ; k)$.

For all $t$ large enough, we then have:

$$
\int_{(u-m) / 2}^{-m} \Phi^{\prime}\left(s ; k_{t}\right) d s<(-u-m)(l-\varepsilon) / 2 .
$$

However, $\Phi(. ; k)$ tends towards $\Lambda$ and consequently we also have, from :

$$
\begin{aligned}
& \lim _{t \rightarrow+\infty} \int_{(u-m) / 2}^{-m} \Phi^{\prime}\left(s ; k_{t}\right) d s \\
= & \lim _{t \rightarrow+\infty}\left(\Phi\left(-m ; k_{t}\right)-\Phi\left((u-m) / 2 ; k_{t}\right)\right) \\
= & \Lambda(-m)-\Lambda((u-m) / 2) \\
= & l(-u-m) / 2
\end{aligned}
$$

and we obtain a contradiction.
(b) We consider next the case where there exist a subsequence $\left(k_{t_{r}}\right)_{r \geq 1}$ such that $t_{r} \geq t^{*}$ and $\Phi\left(s_{t_{r}} ; k_{t_{r}}\right)>\Psi\left(s_{r_{r}} ; k_{r_{r}}\right)$, for all $r \geq 1$. Extracting the subsequence if necessary, we may again assume that this holds true for the original sequence. From Lemma A4 (iv), as long as it remains strictly above $\Psi\left(s ; k_{t}\right), \Phi\left(s ; k_{t}\right)$ will remain strictly convex and its derivative will decrease and therefore will remain smaller than $l-\varepsilon$ if $s$ decreases. As, from (2), $\Psi^{\prime}\left(s ; k_{t}\right)>l-\varepsilon / 2, \Phi\left(s ; k_{t}\right)$ will never meet $\Psi\left(s ; k_{t}\right)$ to the left of $s_{t}$. Consequently, for all $t \geq t^{*}, \Phi\left(s ; k_{t}\right)$ is strictly convex over $\left(-M, s_{t}\right)$ and $\Phi^{\prime}\left(s ; k_{t}\right)<l-\varepsilon$ over this interval. As $s_{t}$ converges towards $u$, for all $t$ large enough $\Phi\left(s ; k_{t}\right)$ is strictly convex over $\left(-M, \frac{u-M}{2}\right)$ and $\Phi^{\prime}\left(s ; k_{t}\right)<l-\varepsilon$ over this interval. The configuration of the graphs are as in Figure 2 below.


FIGURE 2: Ruling out $\Phi^{\prime}(. ; k)$ further below $l$ than $\Psi^{\prime}(. ; k)$ is while $\Phi(. ; k)$ is not smaller than $\Psi(. ; k)$.

For all such $t$, we then have:

$$
\int_{-M}^{(u-M) / 2} \Phi^{\prime}\left(s ; k_{t}\right) d s<(u+M)(l-\varepsilon) / 2
$$

However, we also have:

$$
\begin{aligned}
& \lim _{t \rightarrow+\infty} \int_{-M}^{(u-M) / 2} \Phi^{\prime}\left(s ; k_{t}\right) d s \\
= & \lim _{t \rightarrow+\infty}\left(\Phi\left((u-M) / 2 ; k_{t}\right)-\Phi\left(-M ; k_{t}\right)\right) \\
= & \Lambda((u-M) / 2)-\Lambda(-M) \\
= & l(u+M) / 2,
\end{aligned}
$$

and we obtain a contradiction. As (a) and (b) exhaust all possibilities, we have ruled out $\underline{\lim }_{t \rightarrow+\infty} \Phi^{\prime}\left(s_{t} ; k_{t}\right)<l-\varepsilon$.
(c) Here and in (d) below, we suppose that $\overline{\lim }_{t \rightarrow+\infty} \Phi^{\prime}\left(s_{t} ; k_{t}\right)>l+\varepsilon$. As above, we may assume that $\lim _{t \rightarrow+\infty} \Phi^{\prime}\left(s_{t} ; k_{t}\right)>l+\varepsilon$. Consequently, there exists $t^{*}>0$, which we may assume larger than $t^{\prime}$ such that:

$$
\Phi^{\prime}\left(s_{t} ; k_{t}\right)>l+\varepsilon,
$$

for all $t>t^{*}$.
We show that, for all $t>t^{*}, \Phi\left(s_{t} ; k_{t}\right)<\Psi\left(s_{t} ; k_{t}\right)$. Suppose there exists $t>t^{*}$ such that $\Phi\left(s_{t} ; k_{t}\right) \geq \Psi\left(s_{t} ; k_{t}\right)$. As $\Phi^{\prime}\left(s_{t} ; k_{t}\right)>\Psi^{\prime}\left(s_{t} ; k_{t}\right)$, there exists $\theta_{t}>0$ such that $\Phi\left(s ; k_{t}\right)>\Psi\left(s ; k_{t}\right)$, for all $s$ in $\left(s_{t}, s_{t}+\theta_{t}\right)$. From Lemma A4 (iv), $\Phi\left(s ; k_{t}\right)$ is convex over $\left(s_{t}, s_{t}+\theta_{t}\right)$, and we have $\Phi^{\prime}\left(s ; k_{t}\right)>l+\varepsilon$, for all $s$ in $\left(s_{t}, s_{t}+\theta_{t}\right)$. As long as it remains strictly above $\Psi\left(s ; k_{t}\right), \Phi\left(s ; k_{t}\right)$ will remain strictly convex and its derivative will increase and therefore will remain larger than $l+\varepsilon$ if $s$ increases. As $\Psi_{l}^{\prime}\left(s ; k_{t}\right)<l+\varepsilon / 2, \Phi\left(s ; k_{t}\right)$ will never meet again $\Psi\left(s ; k_{t}\right)$ and therefore will stay strictly above it to the right of $s_{t}$. See Figure 4 in the paper. However, this contradicts $\Phi\left(\ln F_{1}\left(x\left(k_{t}\right)\right) ; k_{t}\right)<0=\Psi\left(\ln F_{1}\left(x\left(k_{t}\right)\right) ; k_{t}\right)$.
(d) From (c), $\Phi\left(s_{t} ; k_{t}\right)<\Psi\left(s_{t} ; k_{t}\right)$, for all $t>t^{*}$. As long as it remains strictly below $\Psi\left(s ; k_{t}\right), \Phi\left(s ; k_{t}\right)$ will remain strictly concave and its derivative will increase and therefore will remain larger than $l+\varepsilon$ if $s$ decreases. As, from $(2), \Psi^{\prime}\left(s ; k_{t}\right)<l+\varepsilon / 2, \Phi\left(s ; k_{t}\right)$ will never meet $\Psi\left(s ; k_{t}\right)$
to the left of $s_{t}$. Consequently, for all $t \geq t^{*}, \Phi\left(s ; k_{t}\right)$ is strictly concave over $\left(-M, s_{t}\right)$ and $\Phi^{\prime}\left(s ; k_{t}\right)>l+\varepsilon$ over this interval. As $s_{t}$ converges towards $u$, for all $t$ large enough $\Phi\left(s ; k_{t}\right)$ is strictly concave over $(-M,(u-M) / 2)$ and $\Phi^{\prime}\left(s ; k_{t}\right)>l+\varepsilon$ over this interval. See Figure 5 in the paper for an illustration of this case.

For all $t$ large enough, we then have:

$$
\int_{-M}^{(u-M) / 2} \Phi^{\prime}\left(s ; k_{t}\right) d s>(u+M)(l+\varepsilon) / 2 .
$$

However, we also have:

$$
\begin{aligned}
& \lim _{t \rightarrow+\infty} \int_{-M}^{(u-M) / 2} \Phi^{\prime}\left(s ; k_{t}\right) d s \\
= & \lim _{t \rightarrow+\infty}\left(\Phi\left((u-M) / 2 ; k_{t}\right)-\Phi\left(-M ; k_{t}\right)\right) \\
= & \Lambda((u-M) / 2)-\Lambda(-M) \\
= & l(u+M) / 2,
\end{aligned}
$$

and we obtain a contradiction. We have ruled out $\overline{\lim }_{t \rightarrow+\infty} \Phi^{\prime}\left(s_{t} ; k_{t}\right)>l+\varepsilon$ and completed the proof of (iii).

Proof of (iv): Suppose $\overline{\lim }_{(s ; k) \rightarrow(0 ; 0)} \Phi^{\prime}(s ; k)>l$. There then exist $\varepsilon>0$ and a sequence $\left(s_{t} ; k_{t}\right)_{t \geq 1}$ tending towards $(0 ; 0)$ and such that $\Phi^{\prime}\left(s_{t} ; k_{t}\right)>$ $l+\varepsilon$, for all $t$. We may assume that $\left(s_{t}\right)_{t \geq 1}$ is included in a compact interval $[-M, 0]$. As in the proof of (iii) above, from (i) and (ii) there exists $t^{*}$, such that $\Psi_{l}^{\prime}\left(s ; k_{t}\right)<l+\varepsilon / 2$,for all $t>t^{*}$ and $s$ in $[-M, 0]$.

As in part (c) of the proof of (iii) above, we can rule out $\Phi\left(s_{t} ; k_{t}\right) \geq$ $\Psi\left(s_{t} ; k_{t}\right)$ for some $t>t^{*}$. We may then assume $\Phi\left(s_{t} ; k_{t}\right)<\Psi\left(s_{t} ; k_{t}\right)$, for all $t>t^{*}$. For any $t>t^{*}$, as longs as $\Phi\left(s ; k_{t}\right)$ does not meet $\Psi\left(s ; k_{t}\right)$ it will remain strictly concave and therefore its derivative will increase and hence will be larger than $l+\varepsilon$ if $s$ decreases within $[-M, 0]$. However, from $\Psi_{l}^{\prime}\left(s ; k_{t}\right)<l+\varepsilon / 2, \Phi\left(s ; k_{t}\right)$ will never meet $\Psi\left(s ; k_{t}\right)$ to the left of $s_{t}$ within
$[-M, 0]$. Consequently, $\Phi^{\prime}\left(-M ; k_{t}\right)>l+\varepsilon$, for all $t>t^{*}$. This contradicts (iii) and we have proved (iv).

Proof of (v):
(a) Differentiating the definition of $\Psi$, it is straightforward to find the following expression:

$$
=\begin{align*}
& \Psi^{\prime}(s ; k) \\
= & \frac{f_{2}\left(F_{2}^{-1}(\exp \Psi(s ; k))\right) \exp s}{f_{1}\left(F_{1}^{-1}(\exp s)\right) \exp \Psi(s ; k)} \\
& \frac{1+k-k \varepsilon_{1}(\exp s)}{1+k-k \varepsilon_{2}(\exp \Psi(s ; k))}, \tag{4}
\end{align*}
$$

where $\varepsilon_{i}(p)$ is the elasticity of the density $f_{i}\left(F_{i}^{-1}(p)\right)$ with respect to the cumulative probability $p$. From the convergence, from (ii), of $\Psi(s ; k)$ towards $\Lambda(s)$, there exists $\bar{s}<0$ such that $F_{2}=F_{1}^{l}$ is log-concave and hence $\varepsilon_{2} \leq$ 1 over $\left[c, F_{2}^{-1}(\exp \Psi(\bar{s} ; k))\right]$. From Lemma A4 (i), $F_{2}^{-1}(\exp \Psi(s ; k)) \geq$ $F_{1}^{-1}(\exp s)$. Consequently, for all $s<\bar{s}$, we have:

$$
\begin{aligned}
& \frac{f_{2}\left(F_{2}^{-1}(\exp \Psi(s ; k))\right) \exp s}{f_{1}\left(F_{1}^{-1}(\exp s)\right) \exp \Psi(s ; k)} \\
\leq & \frac{f_{2}\left(F_{1}^{-1}(\exp s)\right) \exp s}{f_{1}\left(F_{1}^{-1}(\exp s)\right) F_{2} F_{1}^{-1}(\exp s)} \\
= & l
\end{aligned}
$$

where the equality follows from $\rho_{2}=l \rho_{1}$. From (4) and $\varepsilon_{2} \leq 1$, we then find, for all $s<\bar{s}$ :

$$
\begin{aligned}
& \Psi^{\prime}(s ; k) \\
\leq & l\left(1+k-k \varepsilon_{1}(\exp s)\right) \\
\leq & l(1+k+k B),
\end{aligned}
$$

with $-B$ the lower bound of $\varepsilon_{1}$. The inequality $\overline{\lim }_{(s ; k) \rightarrow(-\infty ; 0)} \Psi^{\prime}(s ; k) \leq l$ follows.
(b) We will prove $\lim _{k \rightarrow 0} \sup _{s \in \mathbb{R}_{-}} \Phi^{\prime}(s ; k) \leq l$. This will obviously imply (v). First, note $\Phi^{\prime}(0 ; k)=1$, for all $k$. Let $\varepsilon$ be an arbitrary strictly positive number. From (ii) and part (a) above of the current proof, there exists $k^{\prime}$ such that $\Psi_{l}^{\prime}(s ; k)<l+\varepsilon / 2$, for all $0<k<k^{\prime}$ and all $s$ in $(-\infty, 0)$.

Suppose there exists $u$ in $(-\infty, 0)$ and $k<k^{\prime}$ such that $\Phi^{\prime}(u ; k)>$ $l+\varepsilon$. Assume first $\Phi(u ; k) \leq \Psi(u ; k)$. Then, proceeding as in the proofs above, $\Phi(. ; k)$ remains concave and below $\Psi(. ; k)$ and $\Phi^{\prime}(. ; k)$ remains above $l+\varepsilon$ everywhere to the left of $u$. Consequently, there exists $w$ in $(u-(\Phi(u ; k)-\Lambda(u)) / \varepsilon, u)$ such that $\Phi(w ; k)=\Lambda(w)$. This contradicts Lemma A4 (iii).

Suppose next $\Phi(u ; k)>\Psi(u ; k)$. Then, $\Phi(s ; k)$ remains strictly convex and strictly above $\Psi(s ; k)$ everywhere to the right of $u$. However, this contradicts $\Phi\left(\ln F_{1}(x(k)) ; k\right)<0=\Psi\left(\ln F_{1}(x(k)) ; k\right)$.

We have proved $\sup _{s \in \mathbb{R}_{-}} \Phi^{\prime}(s ; k) \leq l+\varepsilon$, for all $k>k^{\prime}$, and consequently $\lim _{k \rightarrow 0} \sup _{s \in \mathbb{R}_{-}} \Phi^{\prime}(s ; k) \leq l+\varepsilon$. As $\varepsilon$ was arbitrary, the result follows. \||


[^0]:    ${ }^{1}$ Log-concavity at $c$ and the existence of a lower bound on $\varepsilon_{g}$ imply that $\varepsilon_{g}$ is bounded.

[^1]:    ${ }^{2}$ That is, for all $\underline{b}$ and for all $\varepsilon>0$, there exists $k^{\prime}>0$ such that $\left|\left(\gamma_{i}^{-1}\right)^{\prime}(b ; k)-1\right|,\left|\gamma_{i}^{-1}(b ; k)-b\right| \leq \varepsilon$, for all $0<k<k^{\prime}$ and $b$ in $\left[\underline{b}, \gamma_{i}(d ; k)\right]$.

